

# ANNEXURE A

## TARIFFS

Effective Date 1 May 2017

### 1. STANDARD CHARGES

- The standard charges for providing the Services within the port limits of each of the Ports are set out in Table 1-1 and Table 1-2, subject to and in accordance with the terms and conditions set out below in this Paragraph 1 (*Standard Charges*).
- All rates are in Australian dollars and are exclusive of GST.
- For Brisbane, Port Botany and Melbourne, the Standard Charges are for each Tug employed.
- For Newcastle, the Standard Charges are for each port call.
- The Standard Charges only cover the Standard Period (as defined below).
- The Standard Charges are for Vessels using their own power.
- Services offered 24 hours x 7 days per week, year round with no overtime premium.
- No towline, bunker or fuel surcharge applies.*
- A minimum 24 hours' prior notice must be given.
- The Hirer acknowledges that a booking made by (i) a Vessel's Master, officer, employee; or (ii) a representative of the local Port Authority including the Harbour Master, Pilot and VTIC (or the equivalent) is considered to be made by or on behalf of the Hirer.

#### (1) Standard Charges for 1<sup>st</sup> Tug and 2<sup>nd</sup> Tug

Table 1-1

Standard published 2017 SL				
<i>Minimum Charges Excl. GST</i>	<i>Melbourne</i>	<i>Brisbane</i>	<i>Botany</i>	
<i>GRT</i>	Rate per Tug	Rate per Tug	Rate per Tug	
	15.04.17 to 31.3.18	15.04.17 to 31.3.18	15.04.17 to 31.3.18	
Up to 10,000 tons	\$ 4,798	\$ 3,389	\$ 3,882	
10,001 up to 20,000 tons	\$ 5,660	\$ 4,477	\$ 4,810	
20,001 up to 30,000 tons	\$ 6,314	\$ 5,471	\$ 4,902	
30,001 up to 40,000 tons	\$ 6,456	\$ 5,983	\$ 5,252	
40,001 up to 50,000 tons	\$ 6,684	\$ 6,443	\$ 5,432	
50,001 up to 60,000 tons	\$ 6,728	\$ 6,650	\$ 5,589	
60,001 up to 70,000 tons	\$ 6,760	\$ 6,868	\$ 5,806	
70,001 up to 80,000 tons	\$ 6,804	\$ 7,184	\$ 6,082	
80,001 up to 90,000 tons	\$ 7,143	\$ 7,272	\$ 6,299	
90,001 up to 100,000 tons	\$ 7,516	\$ 7,351	\$ 6,580	
100,001 up to 110,000 tons	\$ 8,644	\$ 8,453	\$ 6,878	
110,001 tons and over	\$ 9,940	\$ 9,721	\$ 7,909	
Standard published 2017 SL				
<i>Newcastle</i>	Vessel LOA -	Vessel LOA -	Vessel LOA -	Vessel LOA -
Rate per Port Call Excl. GST	up to 130.00	130.01 - 200.00	200.01 - 240.00	Over 240.01
<i>GRT</i>	metres	metres	metres	metres
15.4.17 to 31.4.18				
Up to 10,000 tons	\$ 6,656.00	\$ 13,312.00	\$ 24,668.00	\$ 38,005.00
10,001 up to 15,000 tons		\$ 13,312.00	\$ 24,668.00	\$ 38,005.00
15,001 up to 20,000 tons		\$ 13,312.00	\$ 24,668.00	\$ 38,005.00
20,001 up to 25,000 tons		\$ 13,635.00	\$ 24,668.00	\$ 38,005.00
25,001 up to 30,000 tons		\$ 14,755.00	\$ 24,668.00	\$ 38,005.00
30,001 up to 35,000 tons		\$ 15,833.00	\$ 26,392.00	\$ 38,005.00
35,001 up to 40,000 tons		\$ 16,876.00	\$ 27,845.00	\$ 38,005.00
40,001 up to 45,000 tons		\$ 18,006.00	\$ 30,451.00	\$ 38,005.00
45,001 up to 50,000 tons			\$ 32,065.00	\$ 38,005.00
50,001 up to 55,000 tons			\$ 33,781.00	\$ 39,773.00
55,001 up to 60,000 tons			\$ 35,680.00	\$ 39,773.00
60,001 up to 70,000 tons			\$ 39,139.00	\$ 43,693.00
70,001 up to 80,000 tons			\$ 41,036.00	\$ 45,020.00
80,001 up to 90,000 tons				\$ 47,398.00
90,001 up to 100,000 tons				\$ 50,023.00
100,001 up to 110,000 tons				\$ 52,213.00
110,001 tons and over				\$ 54,351.00

(2) **Standard Charges for 3rd Tug and 4th Tug**

Where a Vessel requires a 3rd or 4th tug, the Standard Charges for the 3rd Tug and the 4th Tug are as follows:  
Table 1-2

<b>Port</b>	<b>3rd tug charge</b>	<b>4th tug charge</b>
Port Botany	Tug Owner does not supply 3 <sup>rd</sup> Tug	Tug Owner does not supply 4th Tug
Melbourne	Tug Owner does not supply 3 <sup>rd</sup> Tug	Tug Owner does not supply 4th Tug
Brisbane	P.O.A	Tug Owner does not supply 4th Tug
Newcastle	100% of the Standard Charges	100% of the Standard Charges

2. **STANDARD PERIOD**

The Standard Charges apply for the first two (2) hours (except for Kurnell 3 which is 3 hours) (*Standard Period*) of the Services provided by the Tugowner and are payable by the Hirer even if the Services are completed in a shorter time. The time period starts 15 minutes prior to the booked time or when engaged by the pilot (the earlier of the two) until the Tug is released by the Pilot on completion of the shipping movement, except for extended escort duties where the time shall count from tug berth to tug berth.

3. **LATE BOOKING CHARGES**

If less than 24 hours prior notice is given in respect of a booking, the following Later Ordering Charges will apply in addition to the Standard Charges:

(1) **Port Botany, Melbourne, Newcastle, Brisbane**

Table 3-1

<b>Notice period</b>	<b>Port Botany, Melbourne</b>	<b>Brisbane</b>	<b>Newcastle</b>
Less than 24hrs but greater than 2hrs	50% of the Standard Charges	50% of the Standard Charges	25% of the Standard Charges
Less than or equal to 2hrs	100% of the Standard Charges	100% of the Standard Charges	50% of the Standard Charges

4. **CANCELLATION CHARGES**

If a booking is cancelled, the following Cancellation Charges will apply in addition to the Standard Charges:

(1) **Port Botany, Melbourne**

Table 4-1

<b>Notice period</b>	<b>Original booking with 24hrs or more prior notice</b>	<b>Original booking made less than 24hrs prior notice</b>
Less than 24hrs but greater than 2hrs	Nil	50%
Less than or equal to 2hrs	50%	100%

(2) **Brisbane**

Table 4-2

Regardless when the original booking was made:

<b>Notice period</b>	<b>Cancellation Charges</b>
Less than 2hrs but greater than 1hr	50%
Less than or equal to 1hr	100%

(3) **Newcastle**

Table 4-3

<b>Notice period</b>	<b>Original booking with 24hrs or more prior notice</b>	<b>Original booking made less than 24hrs prior notice</b>
Less than 24hrs but greater than 2hrs	Nil	50%
Less than or equal to 2hrs	50%	100%

5. **AMENDMENT CHARGES**

If there is an amendment to the booking, the following Amendment Charges will apply in addition to the Standard Charges:

(1) **Port Botany and Melbourne**

(a) where the original booking is made with 24hrs or more notice:

Table 5-1

<b>Notice period</b>	<b>Amendment (adding a tug)</b>	<b>Amendment (change to booking time)</b>
Less than 24hrs but greater than 2hrs	Nil	Nil
Less than or equal to 2hrs	100%	100%

(b) where the original booking is made with less than 24hrs prior notice:

Table 5-2

<b>Notice period</b>	<b>Amendment (adding a tug)</b>	<b>Amendment (change to booking time)</b>
Less than 24hrs but greater than 2hrs	50%	Nil
Less than or equal to 2hrs	100%	100%

(2) **Brisbane**

Regardless when the original booking is made:

Table 5-3

<b>Notice period</b>	<b>Amendment (change to booking time or Adding a Tug)</b>
Less than 2hrs but greater than 1hr	50%
Less than or equal to 1hr	100%

(3) **Newcastle**

(a) where the original booking is made with 24hrs or more prior notice:

Table 5-4

<b>Notice period</b>	<b>Amendment (adding a tug)</b>	<b>Amendment (change to booking time)</b>
Less than 24hrs but greater than 2hrs	Nil	Nil
Less than or equal to 2hrs	50%	50%

(b) where the original booking is made with less than 24hrs prior notice:

Table 5-5

Notice period	Amendment (adding a tug)	Amendment (change to booking time)
Less than 24hrs but greater than 2hrs	25%	Nil
Less than or equal to 2hrs	50%	50%

## 6. ADDITIONAL PERIOD CHARGES

If the Tugowner provides any Services for any period beyond the Standard Period and which are not due to any default or delay by the Tugowner, the following Additional Period Charges will apply in addition to the Standard Charges:

- (1) For Melbourne, Port Botany and Brisbane additional time will be calculated in 15 minute increments and charged at 25% of the Standard Charges for each increment of 15 minutes.
- (2) For Newcastle, additional time will be calculated in 15 minute increments and charged at 15% of the Standard Charges for each increment of 15 minutes.

## 7. STANDBY AND PUSH UP

If a standby and/or push up service is required, this standby or push up service is considered as a new booking and is charged as a percentage of the Standard Charges as set out below.

Table 7-1

Job type	Port Botany, Melbourne,	Newcastle	Brisbane
Passive (standby at wharf) (where the Tug does not leave the wharf)	35% of the Standard Charges	\$3,840	100% of the Standard Charges
Active (attending vessel) (where the tug leaves the wharf)	65% of the Standard Charges	7,680	100% of the Standard Charges
	Late Booking Charges do not apply	Late Booking Charges do not apply	No Late Booking Charges apply

All applicable Cancellation Charges, Amendment Charges, and Additional Period Charges continue to apply.

## 8. SHIFT SHIP MOVEMENTS

### (1) Port Botany, Melbourne and Brisbane

Shift ship movements at the same berth will be charged at 100% of the Standard Charges per move for Port Botany, Melbourne and Brisbane.

### (2) Newcastle

Shift ship movements at the same berth will be charged at 50% of the Standard Charges per move for Newcastle.

All applicable Late Ordering Charge, Cancellation Charge, Amendment Charge, and Additional Period Charge continue to apply.

**9. DEADSHIP**

**(1) Port Botany, Melbourne and Brisbane**

A Dead Ship movement will be charged at 200% of the Standard Charges in Port Botany, Melbourne and Brisbane.

**(2) Newcastle**

A Dead Ship movement will be charged at 100% of the Standard Charges in Newcastle.

All applicable Late Ordering Charges, Cancellation Charges, Amendment Charges, and Additional Period Charges continue to apply.

**10. ESCORT**

**(1) Port Botany, Melbourne and Brisbane**

If escort services are provided, they will be charged at 50% of Standard Charges in addition to the Standard Charges in Port Botany, Melbourne and Brisbane.

**(2) Newcastle**

If escort services are provided, they will be charged at 25% of Standard Charges in addition to the Standard Charges for passive escort services. For active escort services, they will be charged at P.O.A.

The escort services start when the tug leaves the tug berth and ends when the tug is back at the tug berth.

All applicable Late Ordering Charges, Cancellation Charges, Amendment Charges, and Additional Period Charges continue to apply.

**11. SPECIAL SERVICES**

Any services not specified in this schedule will be subject to availability and the applicable charges will be determined upon application.

**12. KURNELL 3**

Vessels berthing and/or sailing from K3 will incur a surcharge of \$2,765 plus GST, per tug for tugs 1 and 2. This surcharge is for K3 standard job time of 3 (three) hours, additional time will be in addition to the above "additional Time \$" surcharge.

**13. UPRIVER BERTHS CHARGE**

Vessel arriving at or departing from Berths located west of the Gateway Bridge will attract a berth charge of \$2,500 per Tug in addition to the Standard Charges.

**14. SMIT LAMNALCO STANDARD TOWAGE AGREEMENT**

This Annexure forms part of the Smit Lamnalco Standard Towage Agreement 2017/2018 (incorporating the United Kingdom Standard Conditions for Towage and Other Services (revised 1986)).

(The Hirer acknowledges that the Tugowner may subcontract some or all of the Services to another tugowner at the relevant Ports and agrees that the Tugowner reserves the right to amend the rates specified in this Annexure A when the other tugowner amends its port tariff sheet from time to time (other than the Standard Charges which will remain unchanged for the duration of this Agreement).